



ELITE TEAMS: THE BUILDING, THE LEADING, THE ONGOING DEVELOPMENT.

Strategy Formulation/Goal Setting/Strategy Implementation

OBJECTIVE

Many business leaders want an Elite Team, or more importantly, the results an Elite Team can deliver.

But not many leaders understand what the steps are to achieving this outcome.

The objective of this workshop is to understand “How to Build”, “Lead and the On-Going development” of an Elite Team.

Elite Teams constantly outperform good teams, and in these uncertain times it has never been more important to develop an Elite Team.

CONTENT

In this highly interactive Masterclass, the Reclaro Team will share several exercises to illustrate the steps to building the Elite Team in the first place. It always starts with selecting the right people. **High Competence and High Character People are needed.**

Next, during the second stage, many exercises will show how to lead an Elite Team and explore the two main areas of ‘Clearly Defined Objectives and ‘Making sure the Basics are Done Well.’

Finally, pulling everything together will be exercises around The On-Going Development of an Elite Team.

You will participate in exercises that are all ‘The Pursuit of Excellence’, and what has to be focused on to develop that in your business.

THE END RESULT

By the end of the Masterclass participants will have:

- A thorough understanding of the most effective ways to select the right people in the first place.
- Understood how to build a team charter to share with the world.
- Improving their multi-stage selection process.
- A crystal clear idea of creating well-formed outcomes.
- Learned the routines, habits and Characteristics of Elite People.
- What a tested Performance Management System can look like.
- What to focus on when sorting their people.
- Identified the components of their own Elite Programme.



ABOUT PETE WILKINSON...

Pete’s professional career started 22 years ago with senior management roles in retail. Pete has managed a large team of 300 people along with having P&L responsibility for a £30m business. Pete has also run his own retail business with a much smaller team. He has an MBA from Newcastle Business School, is a Certified Practitioner of NLP and is also an Ironman Triathlete and a UK Special Forces Race Competitor.

Pete is massively passionate about professional people achieving their potential and spends his time in his business supporting Chief Executives and Managing Directors in a range of businesses from small Micro Businesses up to £130m Engineering Businesses.

He is experiencing brilliant business success by using the strategies he presents and coaches on himself. He manages his time between his family, giving presentations, his software business and still competes in endurance events with UK Special Forces.

- **FOCUSED TEAMS**
- **ROCKET-FUELLED RESULTS**
- **SIMPLE SOFTWARE**

E: pete@reclaro.com

M: 07500 776 757