Reclaro
Strategy execution platform

PLANNING & EXECUTING A GREAT 2027

Your 2027 on a Page

Name _____

Company _____

01 Reflect
The 2026 Autopsy

Keep · worked, do more

Kill · stop it

Carry · unfinished, still worth it

Our real 2026 problem was...

☐ Strategy ☐ Execution ☐ Both

02 Decide
What 2027 is for, and what it isn't

THE BUSINESS TIMES · HEADLINE December 2027

1 × VISION · THIS IS YOUR WHERE

Where we'll be by December 2027

3 × OBJECTIVES · THIS IS YOUR WHAT

Objective 1 **Owner:** _____

Objective 2 **Owner:** _____

Objective 3 **Owner:** _____

Not in 2027 · what we won't launch, chase or fix

03 De-risk Q1
The Q1 Pre-mortem

Q1 stretch · by 31 March 2027

Q1 Key Results

1 _____

2 _____

3 _____

4 _____

5 _____

Top 3 risks → defences

"It's 31 March 2027. Q1 failed. Why?"

Risk	Defence and owner

04 Build the rhythm
Booked in the diary today

2027 operating rhythm

- ☐ **Weekly** 30-min scoreboard — Day / time
- ☐ **Monthly** 1-3-5® review — Day / time
- ☐ **Quarterly** pre-mortem and reset — Dates
- ☐ **December** year review — Date

Lag measure · the result

Lead measures · actions we control

1 _____

2 _____

3 _____

How we'll track it weekly

Where it lives, who updates it

Working ON the business

Now _____ % 2027 target _____ %

05 Engage the team
Owners, story, first 30 days

Our 90-second 2027 story

Where we are

Where we're going

Why it matters

What we need from you

January kick-off

Date _____ Where _____

First 30 days · before 31 Jan 2027

1 _____

2 _____

3 _____

2027 in one word · as a hashtag

#

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